



INTERNET GUIDE

FOR

INTERNATIONAL

TRADE INFORMATION

*PROVIDED BY THE U.S. DEPARTMENT OF COMMERCE
EXPORT ASSISTANCE CENTER
MIDDLETOWN, CT
TEL: (860) 638-6950*

Note: This is *NOT* a comprehensive guide of all of the international trade resources on the Internet. This list does not represent an endorsement of any particular service, product or information source by the U.S. Department of Commerce. Some sources listed may charge a fee to access their services.

Revised: October 2004

AGRICULTURAL MARKETING ASSISTANCE:

FOREIGN AGRICULTURAL SERVICE, US DEPARTMENT OF AGRICULTURE

<http://www.fas.usda.gov>

FAS provides a wealth of market research and an array of programs to help agricultural related exporters sell their products overseas.

CARNET:

UNITED STATES COUNCIL FOR INTERNATIONAL BUSINESS

<http://www.uscib.org/>

<http://www.merchandisepassport.org>

United States Council for International Business issues ATA Carnets and has a number of other programs and services for international trade.

CULTURAL ASPECTS:

CULTURE GRAMS

<http://www.culturegrams.com>

Brigham Young University compiles series of four page briefings that describe a nation's background, society, and highlight the people's daily living patterns, customs, courtesies, and lifestyles.

WEB OF CULTURE

<http://www.globalsavvy.com>

On this website you will find an extensive directory of resources on the topics of website globalization, cross-cultural communication, and the issues that exist for corporations in today's global e-business world.

WORLD FACTBOOK

<http://www.cia.gov/cia/publications/factbook/index.html>

This website provides in depth country profiles, reference maps, and other such useful information on most locations across the globe. Included in these profiles is information regarding a country's geography, people, government, economy, transportation, communication, and military.

EUROPEAN UNION INFO:

SHOWCASE EUROPE

<http://www.buyusa.gov/europe/>

U.S. Department of Commerce's Showcase Europe website offers European-wide market research to enable more consistent, comparable analysis across the region. Showcase Europe also promotes U.S. company

participation in and development of special Showcase Europe events at selected major international trade shows.

EU STANDARDS

<http://www.buyusa.gov/europeanunion>

The U.S. Mission to the European Union provides this website to help companies on the road to regulatory compliance and as an introduction to the range of legislation and standards applicable to specific products.

EU IN THE U.S.

<http://www.eurunion.org/legislat/vatweb.htm>

Offers information on the value added tax (VAT) in the European Union.

EXPORT DOCUMENTATION:

NAFTA CERTIFICATE OF ORIGIN

<http://www.trade.gov/td/tic/>

The NAFTA Certificate of Origin can be downloaded from this website, which also reviews the rules of origin, regulations, and provides complete instructions on filling out the certificate.

NORTH AMERICAN INDUSTRY CLASSIFICATION SYSTEM

<http://www.census.gov/epcd/www/naics.html>

U.S. Census Bureau website contains information about a new classification system called the North American Industry Classification System (NAICS), which will be used by the NAFTA countries to replace the traditional SIC codes.

SHIPPER'S EXPORT DECLARATION FORM

<http://www.census.gov/foreign-trade/regulations/forms/index.html>

This website provides the guidelines and new form of the SED.

INTERNATIONAL CHAMBER OF COMMERCE BOOKSTORE

<http://www.iccbooks.com>

This website lists publications for purchase that can better enable the prospective exporter to maximize their company's international trade success.

UNZ & COMPANY

<http://www.unzco.com>

UNZ. & Company publish export documentation forms, and provide free information on forms required for specific countries. You can access their free publication, *Export Observer*, and an online source book of their

forms. Along with an explanation for the form and its purpose, they provide a sample in Adobe Acrobat (.pdf) format.

SCHEDULE B/HARMONIZED CODE SEARCH ENGINE

<http://www.census.gov/foreign-trade/schedules/b/index.html>

The Census page includes the entire listing of Schedule B# and harmonized tariff numbers, which are searchable by keyword. This site also contains the blank form and instructions on how to fill out the Shipper's Export Declaration (SED).

FOREIGN COUNTRY MARKETING INFORMATION:

ASIA NOW

<http://www.buyusa.gov/asianow>

Asia Now, with U.S. Commercial Service offices in 14 Asian countries, provides U.S. companies with access to regional trade events, regional market research, and video conferencing opportunities.

BUSINESS INFORMATION CENTER FOR RUSSIA AND THE NEWLY INDEPENDENT STATES

<http://www.bisnis.doc.gov>

Contains detailed information on each market, which includes the latest trade regulations, taxes and tariffs, government and private sector trade leads, and upcoming trade events. This page is updated daily, and is searchable by keyword.

CENTRAL AND EASTERN EUROPEAN BUSINESS INFORMATION CENTER (CEEbic)

<http://www.mac.doc.gov/ceebic/>

Contains detailed information on each market, which includes the latest trade regulations, taxes and tariffs, government and private sector trade leads and trade events. This page is updated daily and is searchable by keyword.

EUROPEAN UNION: EUROPE e-MARKET EXPRESS

<http://www.buyusa.gov/europe/europeintheusa.html>

This website contains up-to-date information on the EU, including trade opportunities, cultural practices, taxes and tariffs, product registration and a host of other useful information for the prospective or current U.S. exporter.

COUNTRY COMMERCIAL GUIDES

<http://www.export.gov/marketresearch.html>

Prepared annually by US Embassy Staff, CCGs contain information on the business and economic situation of foreign countries and the political climate as it affects U.S. business and foreign investments.

U.S. EMBASSIES

<http://usembassy.state.gov>

This U.S. Department of State website links contact information for all U.S. Embassies and other Diplomatic Missions worldwide.

U.S. & FOREIGN COMMERCIAL SERVICE, U.S. DEPT. OF COMMERCE

<http://www.export.gov/commercialservice/>

Contains information on all of the U.S. & Foreign Commercial Service export promotion programs and services, and website links to our overseas commercial posts. In addition, market research reports, trade leads, and the country commercial guides are located on the Commercial Service website.

WORLD ELECTRIC GUIDE

<http://www.kropla.com/electric.htm>

This website offers information on electrical systems used worldwide.

INDUSTRY-SPECIFIC RESEARCH

AEROSPACE & DEFENSE e-MARKET EXPRESS

<http://www.buyusa.gov/eme/ame.html>

A Monthly newsletter with links to new U.S. Department of Commerce aerospace and defense market research, trade leads and event reports.

MEDICAL e-MARKET EXPRESS

<http://www.buyusa.gov/eme/medical.html>

A monthly newsletter with links to new U.S. Department of Commerce medical market research, trade leads and events.

COSMETICS & TOILETRIES e-MARKET EXPRESS

<http://www.buyusa.gov/eme/cos.html>

A monthly newsletter with links to new U.S. Department of Commerce research on trends in cosmetics and toiletries, trade leads and events.

MARKET RESEARCH FROM U.S. DEPT. OF COMMERCE

<http://www.export.gov/marketresearch>

Access the extensive U.S. Commercial Service Market Research Library containing more than 100,000 industry and country-specific market reports, web sites, events, and trade directory listings. You will find In-depth analysis of specific industry sectors and sub-sectors within a given market as well as brief updates within a foreign country highlighting specific market opportunities, trade events, or changes in market conditions.

INTERNATIONAL TELECOMMUNICATIONS UNION

<http://www.itu.int/home/>

The ITU is the leading publisher of telecom technology, regulatory and standard information.

SOCIETY FOR INTERNATIONAL AFFAIRS

<http://www.siaed.org/>

Various information on and assistance with technology transfer.

INTERNATIONAL MARKET RESEARCH SOURCES:

FEDERATION OF INTERNATIONAL TRADE ASSOCIATIONS

<http://www.fita.org/index.html>

The International Trade/Import-Export Portal is the official website of the Federation of International Trade Associations (FITA). This website contains trade leads, FITA's job bank, calendar of trade events, directory of US-based export management companies, and others.

THE DIRECTORY OF ASSOCIATIONS

<http://www.marketingsource.com/associations/>

A comprehensive source of information on associations and professional societies including business and trade associations, 501c non-profit organizations and other charity and community associations from around the world.

COMPANY REPORTS: HOOVER'S ONLINE

<http://www.hoovers.com>

Through this Web site, Hoover's Online delivers continuously updated intelligence on public and private companies worldwide, featuring a database of information on more than 12 million corporations and organizations. Hoover's offers both free and for-pay content,

U.S. & FOREIGN COMMERCIAL SERVICE, U.S. DEPT. OF COMMERCE

<http://www.export.gov/commercialservice/>

Access the extensive U.S. Commercial Service Market Research Library containing more than 100,000 industry and country-specific market reports, web sites, events, and trade directory listings. You will find In-depth analysis of specific industry sectors and sub-sectors within a given market as well as brief updates within a foreign country highlighting specific market opportunities, trade events, or changes in market conditions.

LEGAL INFORMATION:

FINDLAW

<http://www.findlaw.com/>

This site contains legal information on International Markets.

FEDERAL REGISTER

<http://www.gpoaccess.gov/fr/index.html>

Includes information on rules, proposed rules, and notices of Federal agencies and organizations. Search features allow you to find particular documents of interest or relevance.

LOCATING POTENTIAL REPRESENTATIVES, DISTRIBUTORS OR STRATEGIC PARTNERS:

DISTRIBUTOR MATCH

<http://www.distributormatch.com>

Global directory allowing companies to search for distribution partners in various international markets and vice-versa.

EURO PAGES DIRECTORY

<http://www.europages.com>

This site, targeting European companies, is also one of the best. The site allows you to search by product and country, and has links to yellow pages for most European countries.

INTERNATIONAL WHITE AND YELLOW PAGES

<http://www.wayp.com/>

This website enables inquiry of international names, addresses, telephone and faxes.

KOMPASS DIRECTORY

<http://www.kompass.com>

This site is the online version of the famous hardbound Kompass directories that are used to locate potential agents, distributors, and strategic partners. There are more than 1.5 million companies registered in over 60 countries. You must register and log on, but the service is free.

TELEPHONE YELLOW PAGES BY COUNTRY

<http://www.whowhere.com/wwphone/world.html>

The site has the telephone yellow pages for many countries.

MARKETING/ADVERTISING INTERNATIONALLY:

THOMAS GLOBAL REGISTER

<http://www.tgrnet.com>

A directory of Worldwide industrial product information. Search over 500,000 industrial suppliers in 9 languages and 26 countries..

COMMERCIAL NEWS USA, U.S. DEPT. OF COMMERCE

<http://www.export.gov/cnusa/>

This U.S. Department of Commerce catalog-magazine online publicizes products and services of U.S. firms seeking agents, distributors, joint venture partners, or purchasers abroad.

FUSE (FEATURED U.S. EXPORTERS)

<http://www.buyusa.gov/home/fuse/html>

Directory of U.S. products featured on the websites of U.S. Commercial Service offices across the globe. Advertise your company's products in these markets. This is a **free** service for qualified companies.

OVERSEAS TRAVEL WARNINGS:

U.S. DEPARTMENT STATE TRAVEL WARNINGS

<http://travel.state.gov/travel/warnings.html>

The State Department publishes the most current travel advisories and consular information sheets.

STATISTICS:

LABOR STATISTICS AND PRICE INDICES

<http://www.bls.gov/mxp>

The U.S. Department of Labor's Bureau of Labor Statistics (BLS) maintains a wide range of statistics on domestic and international price indices (including inflation statistics), labor and wage statistics.

PRODUCT DESTINATIONS

<http://www.dataweb.usitc.gov/>

The U.S. International Trade Commission provides U.S. export data searchable by Harmonized Code.

STATE EXPORT DATA

<http://misertrade.org/>

This website maintained by the Massachusetts Institute for Social and Economic Research, University of Massachusetts contains statistics on state export data.

U.S. EXPORT DATA, U.S. DEPT. OF COMMERCE

<http://www.ita.doc.gov/td/industry/otea>

The Commerce Department's Office of Trade and Economic Analysis (OTE) lists statistics on exports by state, metropolitan area, industry, and also by standard industrial classification (SIC) code.

U.S. TRADE DATA, U.S. DEPT. OF COMMERCE

<http://www.census.gov/foreign-trade/www>

The Foreign Trade Division of the U.S. Census Bureau compiles information on the U.S. trade balance,

import and export totals, general commodity groupings, and country totals.

TARIFF INFO:

APEC TARIFF RATES

<http://www.apectariff.org>

Assembled by the APEC secretariat, this page contains the entire tariff schedule(searchable by keyword and HS/Schedule B number) for all members of the Asia Pacific Economic Cooperation(APEC).

TARIFF AFFAIRS & RELATED MATTERS

<http://www.usitc.gov/taffairs.htm>

The USITC (Office of Tariff Affairs and Trade Agreements) is responsible for publishing the *Harmonized Tariff Schedule of the United States Annotated* (HTSA). The HTSA provides the applicable tariff rates and statistical categories for all merchandise imported into the United States; it is based on the international *Harmonized System*, the global classification system that is used to describe most world trade in goods.

TRADE FINANCE:

OVERSEAS PRIVATE INVESTMENT CORPORATION

<http://www.opic.gov/>

The Overseas Private Investment Corporation's political risk insurance and loans help U.S. businesses of all sizes invest and compete in more than 140 emerging markets, and developing nations worldwide.

SMALL BUSINESS ADMINISTRATION

www.sba.gov/financing/

On this website click on "loan programs." The list of programs includes 1. Export Express, 2. International Trade and, 3. Export Working Capital.

THE U.S. EXPORT-IMPORT BANK

<http://www.exim.gov>

This page contains detailed information on the Export-Import Bank programs, including the most current country limitation schedule as well as the latest list of fees by country.

U.S. TRADE AND DEVELOPMENT AGENCY (TDA)

<http://www.tda.gov>

TDA provides funding for feasibility studies for upcoming overseas infrastructure projects. Through these feasibility studies, U.S. firm have a better opportunity to bid on the actual infrastructure project.

TRADE SHOWS:

ALLWORLD EXHIBITIONS

<http://www.allworldexhibitions.com>

Montgomery specializes in international trade show organization. Exhibitions are listed by venue, industry, and date.

TRADE SHOW CENTRAL

<http://www.tsn.com>

Information available on over 15,000 international trade events, 5,000 international exhibit service vendors, venues/locations and help with international travel. Can search by industry or country.

U.S. DEPARTMENT OF COMMERCE SPONSORED TRADE EVENTS

<http://www.export.gov/commercialservice/>

Contains all US Department of Commerce sponsored trade events.

U.S. EXPORT CONTROLS:**BUREAU OF INDUSTRY AND SECURITY, U.S. DEPT. OF COMMERCE**

<http://www.bis.doc.gov>

The BIS home page provides the US Government's List of Denied Parties and the Entity List, an up-to-date listing of foreign buyers restricted from receiving US exports. Also found on this website are the regulations and guidance on ECCN product classifications.

OFFICE OF DEFENSE TRADE CONTROLS, U.S. DEPARTMENT OF STATE

<http://www.pmdtc.org>

Information on the International Traffic in Arms Regulations (ITAR) and the U.S. Munitions List (USML), which regulates the export of U.S. defense articles, services, and related technical data. Information on the licensing process for defense related products and services is also available.

OFFICE OF FOREIGN ASSETS CONTROL (OFAC), U.S. TREASURY DEPT.

<http://www.treas.gov/ofac>

Contains information on trade sanctions, and the extensive listing of "Specially Designated Nationals and Blocked Persons" with whom U.S. persons may not deal.